



January 1, 2013

**C&S WHOLESALE GROCERS, INC.
INBOUND SHIPPING AND RECEIVING REQUIREMENTS**

C&S Wholesale Grocers, Inc. ("C&S") and its vendors share responsibility for providing superior service and satisfaction to C&S's customers. With this goal in mind, C&S has developed these requirements to assure maximum supply chain efficiency. Therefore, compliance with these Shipping and Receiving Requirements ("Requirements"), and any relevant portions of C&S's purchase orders (individually and collectively, "PO"), is mandatory. As your company's failure to comply with these Requirements could negatively impact transit times, employee and customer safety, warehouse throughput, service levels and distribution costs, such conduct could lead to shipment refusal or chargebacks being issued to your company for non-compliance. We are hopeful that neither of these actions will be necessary, and look forward to working with you in the future.

I. SCHEDULING

Your company or its selected carrier/broker is required to schedule delivery appointments for all Freight Prepaid shipments. To facilitate scheduling of these delivery appointments, your company must use C&S's web-based scheduling system found at www.RetalixTraffic.com for shipments to all locations. "Instructions for Carriers/Vendors using RetalixTraffic.com to Make Appointments or Appointment Requests" may be found at Exhibit A. If your company or the carriers or brokers who schedule appointments for your company choose to make appointments via telephone, facsimile or e-mail, and not via the web-based method, a chargeback may result to cover associated costs and administrative fees.

Changes to delivery appointments should be made through the web-based scheduling system. Appointment times may be changed online up to 24 hours before the appointment. All other time changes may be requested online. Additional PO's can also be added to existing appointments online.



January 1, 2013

C&S may, from time to time, elect to destine (or re-destine) freight to outside storage locations. When this happens, it is your company's responsibility to ensure that all PO's are appointed prior to shipment.

Facility

Telephone Number

Aberdeen, Bethlehem, Birmingham (Dry), Brattleboro (Frozen & Dry), Cheektowaga, Dubois (Dry), Edison, Fresno (Dry), Hatfield (Dry), Indy GDC, Indy Frozen, Lancaster (Dry), Landover, Mauldin (Dry, GM-HBC & Frozen), Montgomery, Newburgh, Sacramento (GM-HBC) Stockton (Dry), Suffield (Dry), Upper Marlboro (Dry), Westfield, Windsor Locks & York (Frozen & Dry)

(603)-354-4747

Birmingham (Frozen & Refrigerated), Chester I, Chester II, CSI, Dubois (Frozen & Refrigerated) Fresno (Frozen & Refrigerated) Hatfield (Refrigerated), Lancaster (Refrigerated), Mauldin, (Refrigerated) Northeast, Stockton (Frozen & Refrigerated), Upper Marlboro (Refrigerated), Yorktown PDC

(413)-247-3432

After 5pm EST, please contact Kim Bellido for any Stockton Produce issues

(209)-234-4665

Hawaii – Hanua and Kapoloe

(808)-682-3385

II. SHIPPING INSTRUCTIONS

All POs are to be shipped complete, accurately, and on-time. No backorders or substitutions are permitted unless prior written authorization has been provided by C&S. Shipments should be tendered to carriers with sufficient time to assure on-time delivery. C&S does not accept freight before its scheduled appointment date, and any detention, freight claims, storage or other charges resulting from or related to early shipment will be the responsibility of your company. Free astray shipments will only be accepted within forty-eight



January 1, 2013

(48) hours of the original delivery, and must show the PO number on the free astray bill of lading.

Do not ship to any C&S warehouse facility via carriers who will not adhere to C&S inbound procedures, as are set forth herein and as otherwise provided. Orders shipped via carriers who do not adhere to C&S's procedures may be refused at C&S's dock and/or your company will be responsible for all carrier charges and/or additional costs to C&S, lost sales and administrative fees. Do not ship via FedEx Freight or FedEx National as certain of their administrative procedures may cause non-compliance with certain of these instructions. Note: Federal Express small package and courier services may continue to be used.

Please note that UPS Ground, FedEx Ground or any other parcel shipment carriers and courier services are accepted only for shipments to General Merchandise and Health and Beauty Care facilities and only for shipments of fifteen (15) master cases or less. Parcel shipments must have the PO(s) clearly printed on each carton's shipping label, and multiple PO's cannot be shipped in a single master carton. Each individual shipping label must be numbered based on the quantity shipped, e.g., carton 3 of 5. In addition, master cases cannot be banded together.

Prepaid shipments must be shipped on a Freight Prepaid/F.O.B. Destination basis and will not be accepted on a freight collect basis. Any freight charges resulting from goods shipped under incorrect freight terms are your company's sole responsibility and may result in a chargeback to your company for full freight cost and administrative fees should C&S have to make payment to the carrier.

All accessorial charges and surcharges on shipments not shipped according to PO terms or shipped on a Prepaid basis, and loss or damage claims relating to such shipments, shall be the sole responsibility of your company and (a) may result in a chargeback to your company for any accessorial charges or surcharges, should C&S have to make payment to the carrier, and/or (b) the cost of any short or damaged goods, and (c) administrative fees. Your company will also be responsible to file all freight claims with the carrier.



January 1, 2013

Product samples of any kind being sent to C&S must be shipped freight prepaid and must include the name of the person who is meant to receive the product. Samples shipped freight collect will be refused by C&S and/or will result in a chargeback to your company to cover associated costs and administrative fees.

All deliveries to C&S locations are subject to our standards for inbound deliveries. Failure to meet these standards may result in a chargeback to your company to cover associated costs and administrative fees. These standards include, in addition to those found elsewhere in these Requirements, the following:

A delivery appointment is required for all PO's on a shipment. This includes all LTL shipments. Shipments arriving without an appointment may be refused, and any costs will be borne solely by your company, either directly from the carrier and/or via chargeback from C&S. Any shipment arriving after its scheduled appointment time is deemed a late delivery.

Shipments arriving thirty (30) minutes or more past their scheduled appointment time may result in shipment refusal or carrier delay, and any costs will be borne solely by your company, either directly from the carrier and/or via chargeback from C&S. A carrier not arriving for an appointment during the shift in which the appointment was scheduled shall be considered a "No Show." All No Shows must be rescheduled for a new delivery appointment. For purposes of these Requirements, "arrival" is defined as the time a carrier presents the appropriate paperwork to and checks in with warehouse facility security personnel or the receiving office, as applicable, regardless of the actual time of arrival.

Trailers may be rejected for food safety purposes, including, without limitation, for evidence of commingling, cross contamination of products, pests, leaks, odors, vermin, birds, insects, debris or other sources of contamination in the trailer or products; and/or poor condition of any trailer.

The following instructions are being provided to ensure all inbound shipments to C&S are appropriately segregated to prevent commingling and/or cross contamination:



January 1, 2013

- Always:
 - palletize food products over nonfood products
 - palletize ready-to-eat food products over raw food products
 - palletize dry produce over wet/iced produce
 - palletize frozen foods ONLY with frozen foods
- Never:
 - ship caustic chemicals over food products or human care products.
 - ship seafood over other food products without barrier protection/shrouding.
 - ship inorganic commodities on top of organic commodities.
 - commingle food products with any of the items listed below:
 - Pesticides
 - Poisons
 - Fertilizers
 - Batteries
 - Tires
 - Motor oils/motor fluids
 - Any substance that would generate an odor to contaminate food products

Proper trailer and product temperature must be maintained for all products shipped to C&S. Shipper requirements to assure product quality and integrity, including, without limitation, temperature requirements, must be maintained during loading and throughout transit. Product showing signs of thawing and re-freezing will be rejected.

III. Unloading Requirements

Shipments to all facilities, except for drop trailers agreed to in advance by C&S, are to be delivered on a carrier unload basis. Any company requesting a hired lumber should designate when scheduling online at www.retalixtraffic.com.

On dry shipments to York, PA, where driver chooses to use the unloading service and does not make payment in full, your company will be responsible for all unloading charges not



January 1, 2013

paid by your carrier at the time of delivery. Irrespective of the foregoing, your Company is responsible for compensating or reimbursing your delivering carriers for any unloading services they provide or pay for.

Carriers will be allowed two (2) hours to unload, sort, segregate and break down product into Company warehouse pallet configurations in all product categories, with the exception for General Merchandise and Health and Beauty Care facilities which allow four (4) hours. Failure to meet these timeframes may cause chargebacks for lost dock time and productivity, lost sales and administrative fees.

A carrier, directly or through its driver, may request to use Company powered industrial equipment to assist in unloading freight. C&S may supply such equipment at its sole discretion. All equipment supplied by C&S to a carrier shall be on an "As Is" basis, at carriers' sole risk, and without any warranty of fitness for a particular purpose, and C&S does not guarantee availability of any type, kind or quantity of equipment or the condition of such equipment. Carrier's personnel, including its agents and contractors, must show proof of current powered industrial truck certification pursuant to the OSHA standard found at 29 C.F.R. §1910.178(l) prior to any equipment being provided by C&S. Drivers unable to produce the certification documentation will be prohibited from using powered industrial equipment. Your company must notify its brokers and carriers of these provisions at the time it tenders a shipment.

While on Company premises, drivers must comply with all applicable Company and OSHA safety standards. Drivers are required to wear steel-toed shoes (where applicable) while unloading at all locations, and are responsible for following the C&S trailer pull procedure. Additionally, carriers will be responsible for any damage to C&S property; this includes (but is not limited to) fuel spills, damage due to collision, etc. Please see Exhibit D – C&S trailer pull procedure.

Where a carrier fails or refuses to meet all of the applicable requirements for unloading freight at Company premises, the carrier shall, at the sole discretion of its driver, have the



January 1, 2013

choice to: (a) have the load refused; (b) request a manual pallet jack to unload the freight; or (c) hire unloading assistance at the facility, if available. Payment for unloading assistance must be made in a timely manner.

A listing of all C&S receiving location addresses and direct contact telephone numbers is provided for your convenience as Exhibit B. Please note, these telephone numbers are not to be utilized for appointment scheduling purposes, and do not replace the instructions for that purpose set forth in Section 1 herein.

IV. ADVANCE SHIP NOTICES AND BAR CODING

- **Advance Ship Notice (“ASN”)**

An Advance Ship Notice (“ASN”) is an electronic transaction used to confirm the configuration of a shipment of goods, as well as additional information relating to the shipment at the pallet level, and will include such information as lot numbers, pack dates, expiration dates, and the net weight of catch weight items. Complete and accurate ASN’s will ensure quick and efficient receipt of your products. C&S is currently implementing the use of receiving ASN’s for shipments in an EDI 856 configuration. Currently, all shipments to York, PA must be preceded by your company providing an ASN in the format set forth herein.

ASN’s must be received prior to shipment arrival at C&S, be transmitted as the load is sealed at your dock and accurately provide all information set forth in Exhibit C.

- **Bar-coded License Plate Number (“LPN”)**

C&S recommends the use of a bar-coded License Plate Number (“LPN”) on each pallet of product. Your company should apply an approved C&S format LPN at the time of shipment. This LPN will be used to identify the product on the pallet throughout the supply chain.



January 1, 2013

V. SHIPPING PLATFORM REQUIREMENTS

The delivery platform must be specified on appointments made via www.retalixtraffic.com; the options are pallet, slip, or floor.

All products must be shrink-wrapped and shipped on 4-way, 40" x 48" Grade A, GMA hardwood, CHEP, PECO or IGPS pallets, see Section VI herein. C&S will not accept floor loads. Slip-sheet loads are acceptable if agreed to by C&S prior to shipment receipt. Such loads may be refused by C&S and/or chargebacks will be issued to your company for additional costs and administrative fees.

Any pallet with broken top or bottom boards, broken stringers, with more than one (1) repaired stringer or which is unable to bear the weight of the product will be considered substandard. Shipments received on substandard pallets may result in product refusals by C&S and/or chargebacks to your company for additional costs and expenses.

C&S does not participate in any vendor or carrier pallet exchange programs, and will not be responsible for any costs and charges associated with your company's or your carriers' use of white wood pallets, or any pallets other than those specified herein.

Display and shipper pallets that are palletized on non-standard pallets should be placed on a 4-way, 40" x 48" Grade A, GMA hardwood, CHEP, PECO or IGPS pallets.

VI. PALLETIZATION REQUIREMENTS

Whenever possible, C&S will purchase product in full pallet or full tier quantities. Where reasonably possible, each item shipped to C&S should be shipped on its own pallet to avoid additional handling costs. If multiple items are shipped on the same pallet, the product must be separated by a standard slip-sheet visible on two (2) sides of the pallet.

All products must be shrink-wrapped and there should be no overhang on any side of the pallet. When loading freight on white wood pallets, do not place the pallets sideways as C&S may not have the ability to unload these pallets. Pinwheeled pallets (alternating straight – sideways pallets throughout the load) are acceptable. See Exhibit E for a diagram of a



January 1, 2013

pinwheeled load. Only CHEP, PECO and IGPS that are true 4-way block pallets may be loaded sideways. Please note that many pallets assumed to be 4-way block pallets have had repairs that actually convert them to 2-way pallets which cannot be loaded sideways. See Exhibit E for a diagram of acceptable pallet configurations.

All products must be palletized to C&S block and tier specifications. It is your company's responsibility to know and ship in compliance with such specifications. Vendors whose shipments negatively impact C&S's dock productivity may receive a chargeback for additional costs and administrative fees. When shipping multiple PO's on a single vehicle, each PO must be tendered to the carrier in a sorted and segregated manner.

Two or more PO's cannot be mixed on one pallet, and the product must be shipped in such a way that the PO's are each clearly and individually identifiable. Product should not be mixed throughout the trailer, but should be loaded together by PO and then by UPC within each PO in order to simplify the receiving process.

All packaging must be able to withstand the normal rigors of transportation, both inbound and for subsequent distribution, and warehouse storage. All cases must have tops or have shrink wrap securely covering the product which is capable of supporting the weight of the product and any product stacked on it. Poorly packaged merchandise (i.e. carton flaps unglued, tape not holding, packaging crushing from other cases stacked on it) can cause damage, additional handling, potential safety issues, and additional costs.

Shifted or damaged freight is generally caused by poor shrink wrapping, improper loading, poor packaging or lack of protective dunnage, and causes increased truck turnaround time and poor dock utilization. All loads should be secured and stabilized in such a way as to eliminate product damage during transit. Stretch wrap should cover all cases and extend over the top of the pallet securing all cases to the pallet. Damages and other costs resulting from poorly packaged merchandise, unitization, loading or dunnage are the responsibility of your company, and may lead to product refusal and/or chargebacks to your company for additional costs and administrative fees.



January 1, 2013

All products must be shipped in the case quantities and case pack specified in the PO. Product shipped in wrong case quantities or case packs may result in refusal of the product by C&S and/or chargebacks to your company to cover additional costs and administrative fees. Flavors and sizes must be shipped exactly as ordered.

VII. Shelf-Life Requirements

All product must be delivered with sufficient shelf life to allow for normal distribution and retail sale. Any product delivered without sufficient shelf life for these purposes may result in refusal of product by C&S, and/or chargebacks to your company for additional costs and administrative fees.

All markings on cases must be bold, clear and legible to assure easy identification by C&S's receiving personnel. Items marked in a manner that hinders the receiving process can cause receiving delays and lead to special handling requirements.

All pre-packaged products with a limited shelf life should bear "Best if used by", or "Expires on", or Sell by" dates in 'Open Code' format. 'Open dating', or 'Open Coding', is the use of a calendar date, as opposed to closed coding e.g. Julian Dating or Manufacture encrypted date. Production dates are not acceptable. Open Code dating requirements apply to all product lines with the exception of Fresh Meat, Fresh Seafood, Tobacco, Fresh Produce and Floral.

For containers of adequate size, the Open Code dates should be visible at 20 feet. This is a minimal font size of 50 in Microsoft Word, or ½ inch, and should be printed in bold in a standard font. "Sell by", "Expires on" or "Best if used by" dates must be consistent on both the inside and outside of the shipping carton.

Below is a list of the types of carton markings that enable our receiving personnel to expedite the receiving process. Shipping cartons must, at a minimum, be identified with the following information:

- Complete item description as it appears on C&S PO including pack and size



January 1, 2013

- Case Pack and size
- UPC Code
- Precautionary markings such as “Glass,” “Fragile,” “Handle with Care,” etc.
- “Sell by”, “Expires on” or “Best if used by” dates
- Net weight in pounds

When shipping individual cases each carton must also be identified with the following information:

- Vendor name and complete shipping address
- C&S “Deliver to” Address

Open code dates, UPC codes and the Net Weight of the product must be prominently displayed on two sides of each shipping cartons and should be visible around the exterior of the pallet. Your company’s goal in regard to case marking should be to assure expedited item identification by C&S receiving personnel. Items marked in a manner that hinders the receiving process may result in refusal of product by C&S and/or chargebacks to your company for additional costs and administrative fees.

The mixing of code dates on any pallet is strictly forbidden, EXCEPT FOR FRESH MEAT SHIPMENTS. However, if a fresh meat pallet does contain multiple code dates, then your company must load each pallet:

- With no more than two (2) different code dates
- By placing the product with newer pack date **below** the product with older pack date
- With the differential between the two (2) code dates not exceeding:

<u>Product</u>	<u>Day(s)</u>
Beef	3
Pork	3



January 1, 2013

Poultry

1

Failure to follow this code date palletization criteria may lead to refusal of product, regardless of freight terms, with your company remaining the owner of and being responsible for such product, and/or may result in chargebacks to your company for additional costs and administrative fees.

VIII. DOCUMENTATION

The following must appear in the body of the bill of lading or freight receipt as an addition to any other information specified elsewhere in these Requirements:

- C&S PO number
- Temperature of Product at loading _____ °F. (For Refrigerated, Frozen and Ice Cream shipments only)
- Number of cartons shipped and number of cases such cartons contain if using master cartons
- “Delivery appointment required”
- “Driver required to unload”
- “Carrier: Do not cut shrink-wrap, do not break down pallet until advised to do so by consignee upon delivery”
- Driver name and driver number
- “Merchandise tendered in a sorted and segregated manner”
- Carrier name and phone number
- Shipper Number or Load Number
- Seal number (s)
- Trailer number
- Piece count and pallet count (as applicable)



January 1, 2013

- Country Of Origin Labeling (list countries of origin)

Only original bills of lading or freight receipts are acceptable. C&S will not accept reproductions. Two (2) copies of the bill of lading are required to be provided to C&S at time of delivery.

NOTE: Import shipments must be accompanied by proper documentation including, without limitation, all documents required by any governmental agency, import declarations, and/or other customs clearance documentation so as to enable timely receipt of the product. Import shipments that delay receiving due to improper documentation may result in chargebacks against your company for lost dock time and administrative fees.

NOTE: One (1) packing slip must be placed on the lead carton, and another sealed in an envelope and attached to the bill of lading or freight receipt. Notification of the tendered packing slip must appear in the body of the bill of lading or freight receipt, as an item shipped, e.g., 2 cartons and 1 packing slip.

Packing slips must contain an itemized list of all merchandise shipped and must include the following information:

- C&S PO
- Item description to include pack and size
- UPC Code or vendor item code
- Quantity shipped by item.
- Weight Sheets (Net Weight)
- Sell by dates
- random weight items must be accompanied by a tally sheet showing case weight for each case shipped.



January 1, 2013

NOTE: Failure to provide packing slips in the above described manner may result in load refusals and/or chargebacks to your company to cover additional costs and administrative fees.

NOTE: All trailers used to deliver to C&S facilities must be sealed by shipper personnel after loading, and the seal number must be noted on the bill of lading and confirmed by the shipper and the carrier. Any trailers arriving at C&S facilities without seals, or with broken or tampered with seals, may be refused and /or chargebacks may be assessed against your company for non-compliance with this provision and the costs of verifying product condition

NOTE: Your Company is required to list the correct set temperature for frozen, ice cream and refrigerated loads on the bills of lading. Failure to provide this information may result in load refusals and chargebacks to your company to cover additional costs and administrative fees. Product spoilage due to incorrect temperature settings will result in a chargeback to your company for the cost of goods and the additional expense associated with the disposal of the product.

NOTE: Multiple PO information on one bill of lading is NOT permitted. Each PO must have a separate BOL.

NOTE: When shipping via parcel carrier, your company's name and the PO number must appear on the tracking label.

IX. HAZARDOUS MATERIALS

All shipments containing hazardous materials must comply with United States Department of Transportation regulations. All shipping documents must be certified stating that the shipment is properly packaged, loaded, marked and placarded. Failure to do so may result in a chargeback to your company for additional costs and administrative fees.



January 1, 2013

X. COUNTRY OF ORIGIN LABELING REQUIREMENTS

All covered commodities sold to C&S must comply with the Country of Origin Labeling requirements set forth in 7 CFR Part 65 as available at:

<http://www.ams.usda.gov/AMSV1.0/getfile?dDocName=STELPRDC5070926>.

The Country of Origin must be declared on all covered products that your company supplies to C&S and must legibly and conspicuously appear on the master case, as well as on any interior packages if the interior package is labeled for retail sale. The Country of Origin declaration must meet the requirements set forth in the regulation. (Please note that the existing requirements for method of production, i.e. “wild” or “farmed” designation of Seafood items is still in effect.)

All inbound bills of lading and invoices accompanying covered commodities must identify the Country of Origin by line item. If you cannot provide the Country of Origin information on both the invoice and the bill of lading, it must appear on the bill of lading. (Please note that the existing requirements for “wild” or “farmed” designation for Seafood items is still in effect).

All covered products your company ships to C&S must be marked in accordance with the directions provided above. Products in the covered categories that do not exhibit proper labeling or paperwork may be rejected.

The regulation exempts certain products within the covered commodity groups. Please note that C&S is only enforcing compliance on items covered by the regulation. It is your company’s sole responsibility to be familiar and comply with all requirements set forth in the regulation, and C&S will not be liable for any non-compliance by your company.

XI. ACCESSORIAL CHARGES

C&S does not accept and will not be liable for any destination accessorial charges or surcharges, including, without limitation, detention and sort and segregate charges, on Freight Prepaid shipments. Your company must notify its brokers and carriers that your company must be invoiced and is solely responsible for any such charges and has sole responsibility for



January 1, 2013

payment of such charges, by a bold notation on the bill of lading or freight receipt, and by any other means reasonably necessary to assure compliance with this provision. In the event any such charges are paid by C&S, such charges plus an administrative fee will be charged back to your company.

XII. DELIVERY CONDITION REPORT AND EXIT PASS

C&S will document certain non-compliance issues utilizing its Delivery Condition Report and Exit Pass ("Pass"), a sample of which is attached hereto as Exhibit D. Upon receipt of product, C&S will document certain deviations to its shipping and receiving requirements found in these Requirements on the Pass, and have the driver sign the Pass verifying and/or commenting on its contents.

Your company must notify its brokers and carriers that a copy of the Pass will be provided to the driver and must be returned to your company. In the event your company chooses to dispute any non-compliance chargeback from C&S, the supporting documentation must be obtained from your broker or carrier, and the claim submitted to C&S Vendor Relations using the Vendor Relations Claim form per the normal claim request process. A copy of the Pass is required for all claims.

XIII. APPLICABILITY

These requirements are applicable to all C&S shipments and supersede any prior instructions in regard to the subject matter herein, whether oral or in writing. In the event of a conflict between the terms and conditions of these Requirements and the terms and conditions of a PO, these Requirements shall govern. These Requirements shall remain in effect until cancelled or modified in writing by a C&S authorized representative.

C&S may modify these Requirements at any time without notice. It is your company's responsibility to assure it has in its possession the then-current version of these Requirements in effect at the time of shipment. In addition, it is your company's responsibility to assure that the brokers and carriers it and such brokers selects to deliver to C&S understand and adhere



January 1, 2013

to the processes and procedures set forth in these Requirements and any other relevant C&S requirements.

XIV. CONTACT INFORMATION

Should you have any questions regarding this Guide, or be unable to comply with any instructions set forth in these Requirements, please contact C&S Vendor Relations Department at 802-257-6676.

Thank you for your continued support.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

Exhibit A

Instructions for Carriers/Vendors using RetalixTraffic.com to Make Appointments or Appointment Requests

Set-Up Requirements

- The carrier must have Internet access.
- If the carrier uses any kind of email filters, they will need to add NoReply@retalix.com to the safe senders list.
- There is a portion of the web site that will not operate if a user has the popup blocker turned on.
- Adobe Acrobat Reader must be installed on the PC.

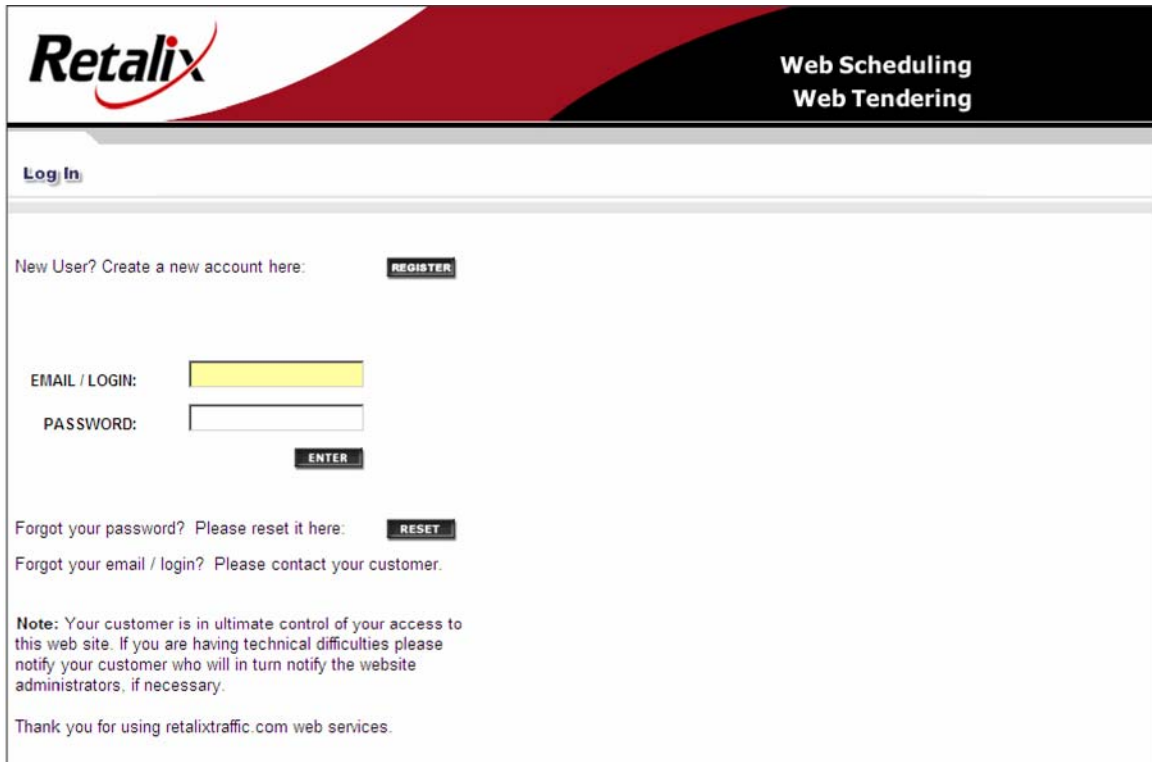
The carrier can log onto the website RetalixTraffic.com In the upper left corner they can create a new account by clicking the Register button and completing the following table. When all required fields have been entered select the Submit button.

Account Registration

First Name *	<input type="text"/>
Last Name *	<input type="text"/>
Company Name *	<input type="text"/>
Address 1 *	<input type="text"/>
Address 2	<input type="text"/>
City *	<input type="text"/>
State *	<input type="text"/>
Zip/Postal Code *	<input type="text"/>
Telephone	<input type="text"/>
Email/Login *	<input type="text"/>
Password *	<input type="password"/>

Password must contain 6 to 10 characters, at least 1 letter, and at least 1 number.

From the following screen, log onto the site using the Email/Login and Password you entered on the Account Registration screen.



The screenshot shows the Retalix login page. At the top left is the Retalix logo. At the top right, there are links for "Web Scheduling" and "Web Tendering". Below the header is a "Log In" link. The main content area contains a "New User? Create a new account here:" link with a "REGISTER" button. Below that are input fields for "EMAIL / LOGIN:" and "PASSWORD:", with an "ENTER" button. There are also links for "Forgot your password? Please reset it here:" with a "RESET" button, and "Forgot your email / login? Please contact your customer.". A note states: "Note: Your customer is in ultimate control of your access to this web site. If you are having technical difficulties please notify your customer who will in turn notify the website administrators, if necessary." At the bottom, it says "Thank you for using retalixtraffic.com web services."

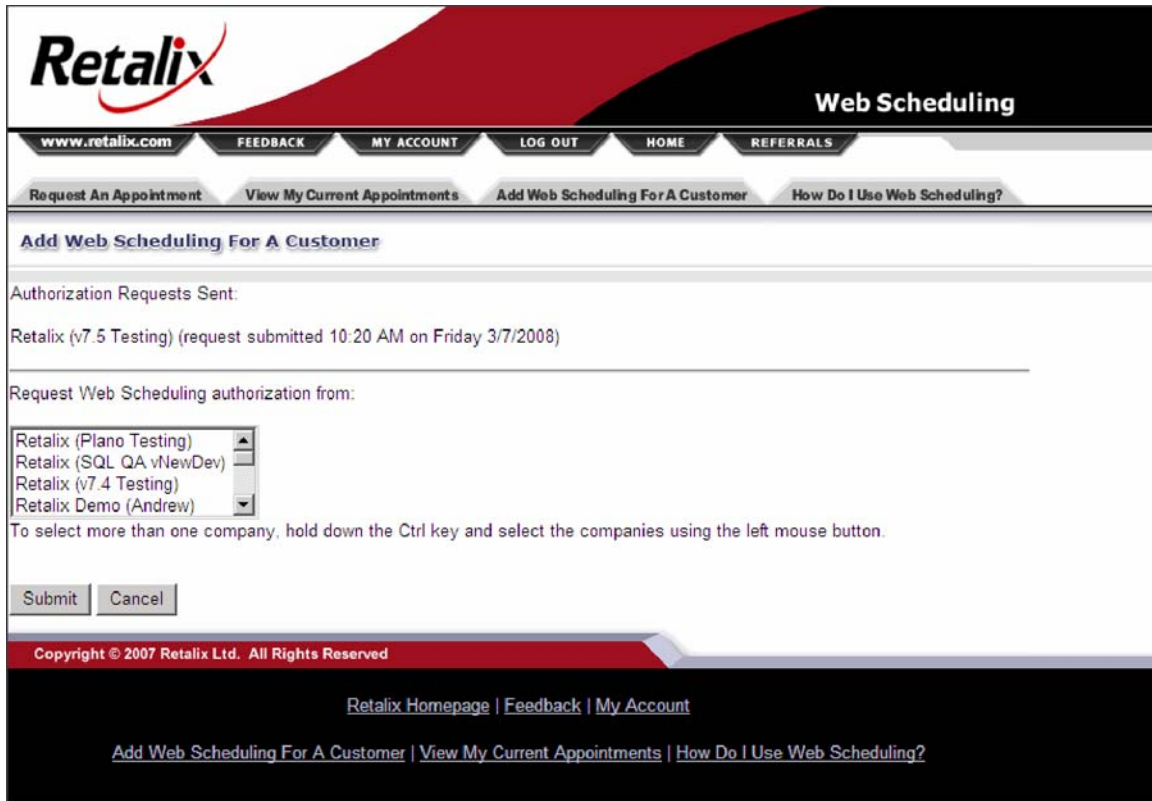
- From the following screen select Web Scheduling.



The screenshot shows the Retalix "My Services" page. At the top left is the Retalix logo. At the top right, there are links for "Web Scheduling" and "Web Tendering". Below the header is a navigation bar with links for "www.retalix.com", "FEEDBACK", "MY ACCOUNT", "LOG OUT", "HOME", and "REFERRALS". Below the navigation bar is the "My Services" section, which contains links for "Web Tendering" and "Web Scheduling". At the bottom, there is a copyright notice: "Copyright © 2007 Retalix Ltd. All Rights Reserved" and a footer with links for "Retalix Homepage", "Feedback", and "My Account".

- You will be directed to the Add Web Scheduling For A Customer screen.

From the following screen select Web Scheduling. You will be directed to the Add Web Scheduling For A Customer screen.



Retalix Web Scheduling

www.retalix.com FEEDBACK MY ACCOUNT LOG OUT HOME REFERRALS

Request An Appointment View My Current Appointments Add Web Scheduling For A Customer How Do I Use Web Scheduling?

Add Web Scheduling For A Customer

Authorization Requests Sent:

Retalix (v7.5 Testing) (request submitted 10:20 AM on Friday 3/7/2008)

Request Web Scheduling authorization from:

Retalix (Plano Testing)
Retalix (SQL QA vNewDev)
Retalix (v7.4 Testing)
Retalix Demo (Andrew)

To select more than one company, hold down the Ctrl key and select the companies using the left mouse button.

Submit Cancel

Copyright © 2007 Retalix Ltd. All Rights Reserved

[Retalix Homepage](#) | [Feedback](#) | [My Account](#)

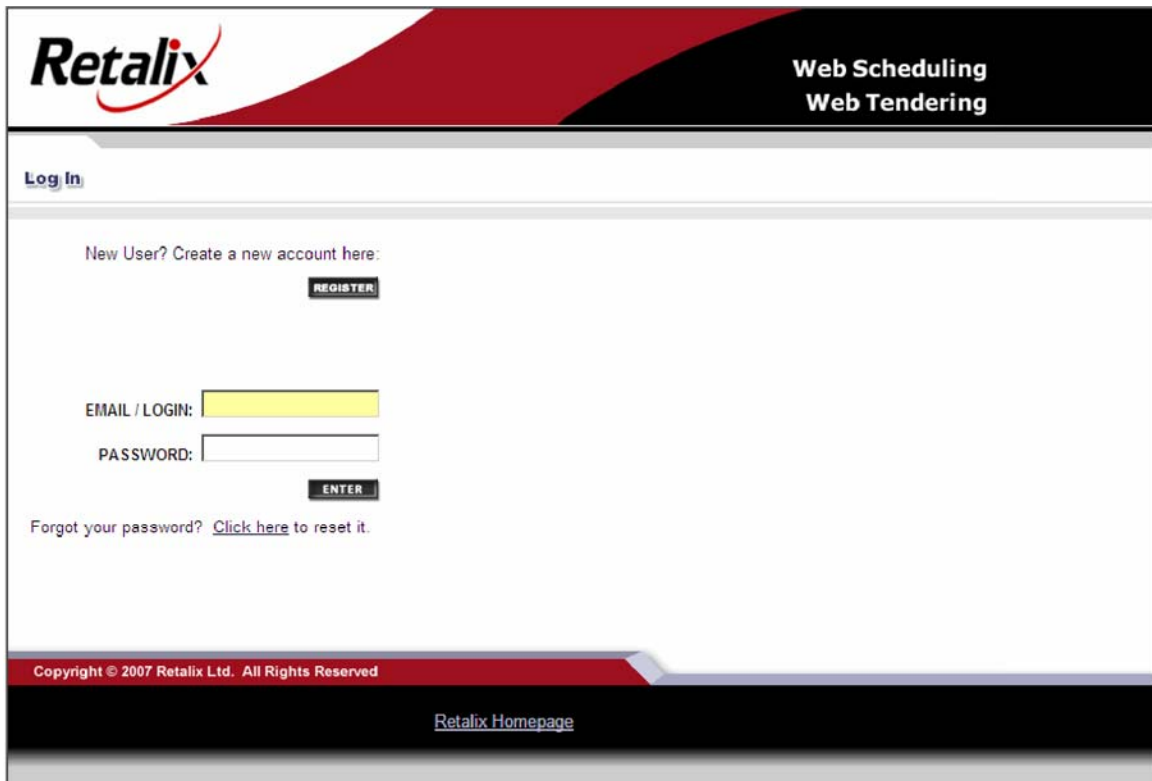
[Add Web Scheduling For A Customer](#) | [View My Current Appointments](#) | [How Do I Use Web Scheduling?](#)

Highlight the customer you wish to make appointments with in the Request Web Scheduling authorization from: box.

- You will now need to wait until the customer finishes the setup process by approving this request. Once approved when you select Web Scheduling on the My Services screen you will be directed to the Request An Appointment screen.

Accessing the Website to Make Appointment or Appointment Request

Enter the following web address: RetalixTraffic.com.



The screenshot shows the Retalix website's login interface. At the top left is the Retalix logo. At the top right, there are links for "Web Scheduling" and "Web Tendering". Below the header is a "Log In" section. It includes a link for "New User? Create a new account here:" with a "REGISTER" button. There are input fields for "EMAIL / LOGIN:" and "PASSWORD:", with an "ENTER" button below them. A link for "Forgot your password? Click here to reset it." is located below the password field. At the bottom of the page, there is a copyright notice: "Copyright © 2007 Retalix Ltd. All Rights Reserved" and a link for "Retalix Homepage".

Enter the Email/Login and Password. The password is case sensitive.

Note: If you forget your password follow these steps:

- Move the cursor over [Click here](#) found below the Enter button
 - When the cursor arrow changes into a hand, click the left mouse button
 - Enter your email address in the LOGIN: field
 - Select the Reset button.
 - Your new password will be sent in an email to the entered email address.
- The following screen appears:





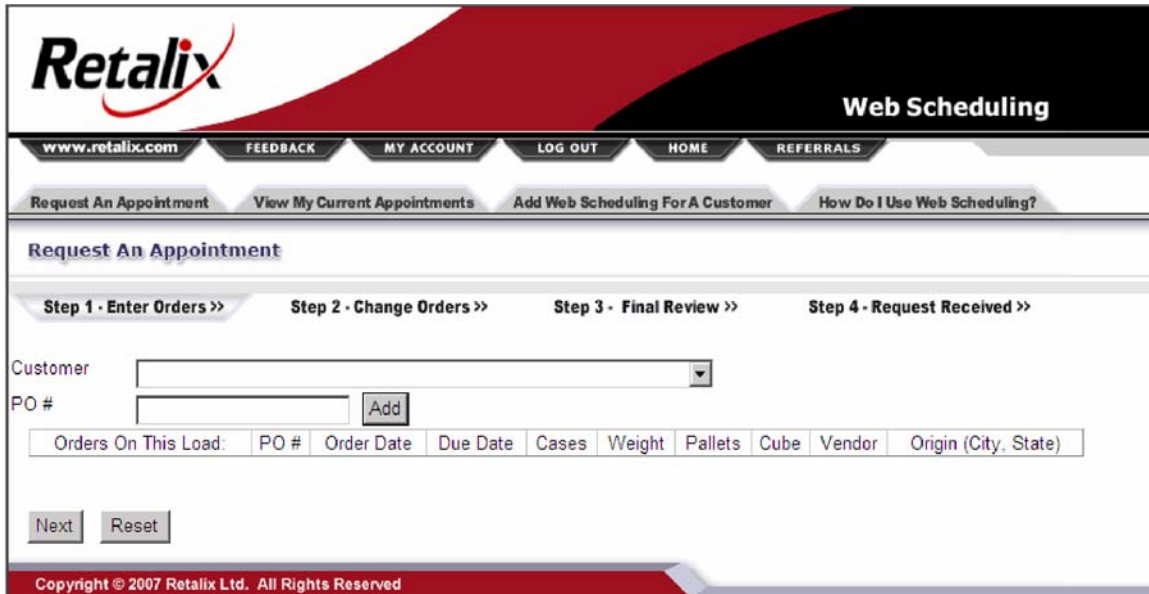
Select the Web Scheduling option. The following screen appears:



Making a Web Appointment or Appointment Request

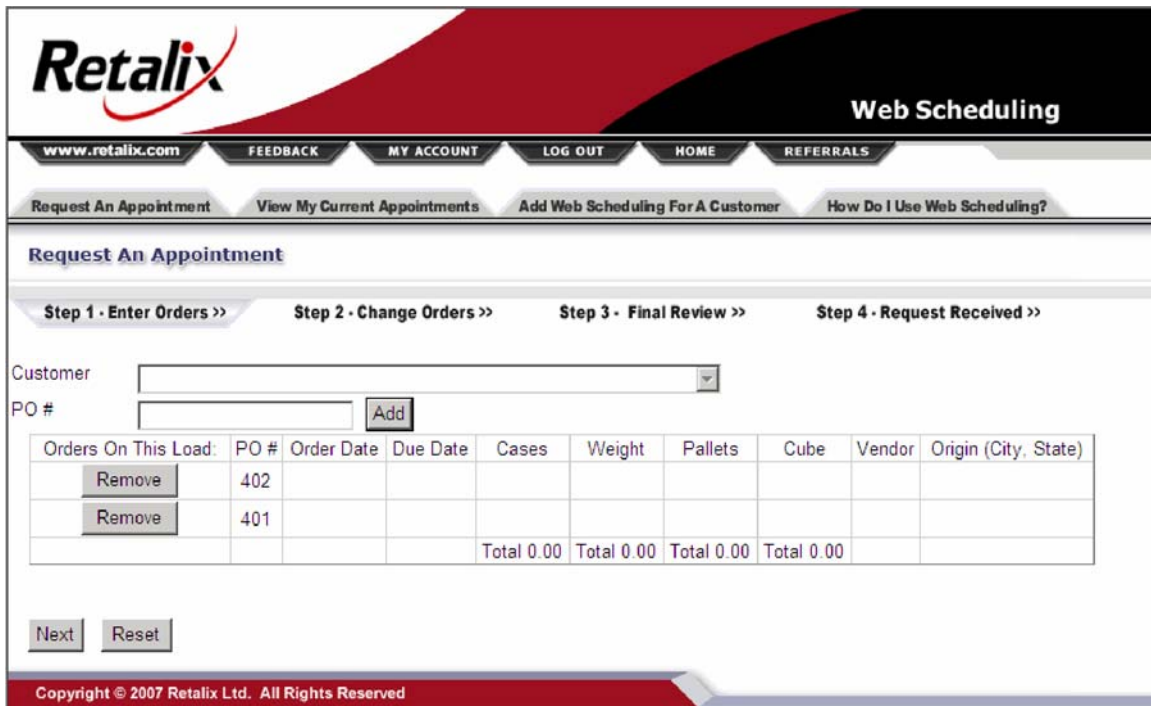
Follow these 4 steps to make a 'Web Appointment' or a 'Web Appointment Request'

Step 1 - Enter Orders: From the 'Request an Appointment' screen enter data for the following:



The screenshot shows the Retalix Web Scheduling interface. At the top left is the Retalix logo. To the right, it says 'Web Scheduling'. Below the logo is a navigation bar with links: www.retalix.com, FEEDBACK, MY ACCOUNT, LOG OUT, HOME, and REFERRALS. Underneath is another set of links: Request An Appointment, View My Current Appointments, Add Web Scheduling For A Customer, and How Do I Use Web Scheduling?. The main heading is 'Request An Appointment'. Below this are four steps: Step 1 - Enter Orders >>, Step 2 - Change Orders >>, Step 3 - Final Review >>, and Step 4 - Request Received >>. The 'Step 1 - Enter Orders' section contains a 'Customer' dropdown menu, a 'PO #' input field with an 'Add' button, and a table with columns: Orders On This Load, PO #, Order Date, Due Date, Cases, Weight, Pallets, Cube, Vendor, and Origin (City, State). At the bottom of the form are 'Next' and 'Reset' buttons. A footer at the very bottom reads 'Copyright © 2007 Retalix Ltd. All Rights Reserved'.

- **Customer:** Use the combo box to select your delivery company.
- PO #:** Enter the purchase order number of the first order you will be delivering. Select the Add button or use the Enter key to move the order to the Orders On This Load group.



Retalix Web Scheduling

www.retalix.com FEEDBACK MY ACCOUNT LOG OUT HOME REFERRALS

Request An Appointment View My Current Appointments Add Web Scheduling For A Customer How Do I Use Web Scheduling?

Request An Appointment

Step 1 - Enter Orders >> Step 2 - Change Orders >> Step 3 - Final Review >> Step 4 - Request Received >>

Customer:

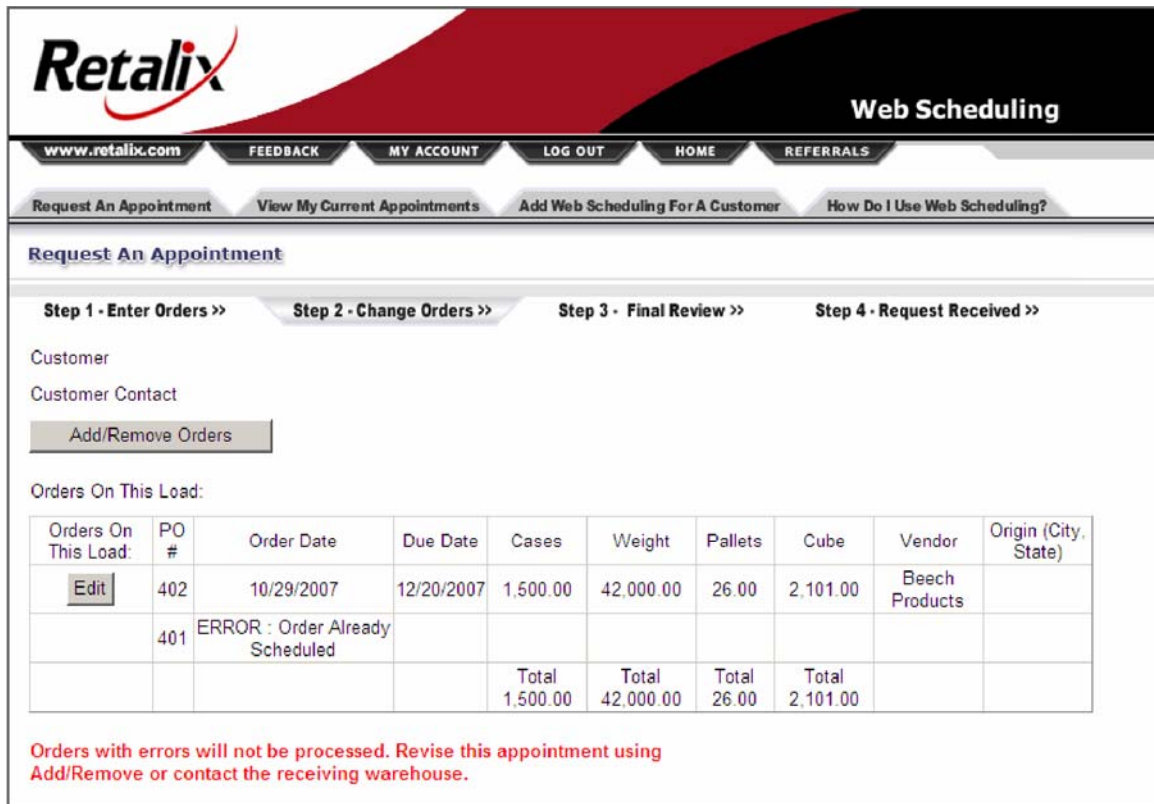
PO #:

Orders On This Load:	PO #	Order Date	Due Date	Cases	Weight	Pallets	Cube	Vendor	Origin (City, State)
<input type="button" value="Remove"/>	402								
<input type="button" value="Remove"/>	401								
				Total 0.00	Total 0.00	Total 0.00	Total 0.00		

Copyright © 2007 Retalix Ltd. All Rights Reserved

Repeat the above process for each order you will be delivering. When all orders have been entered, select the Next button found at the bottom of the screen. Selecting this option takes you to Step 2.

Step 2 - Change Orders: The current status of each entered order in the Dock Scheduling database of the delivery customer is shown on this screen.



Retalix Web Scheduling

www.retalix.com FEEDBACK MY ACCOUNT LOG OUT HOME REFERRALS

Request An Appointment View My Current Appointments Add Web Scheduling For A Customer How Do I Use Web Scheduling?

Request An Appointment

Step 1 - Enter Orders >> Step 2 - Change Orders >> Step 3 - Final Review >> Step 4 - Request Received >>

Customer
Customer Contact
Add/Remove Orders

Orders On This Load:

Orders On This Load:	PO #	Order Date	Due Date	Cases	Weight	Pallets	Cube	Vendor	Origin (City, State)
Edit	402	10/29/2007	12/20/2007	1,500.00	42,000.00	26.00	2,101.00	Beech Products	
	401	ERROR : Order Already Scheduled							
				Total	Total	Total	Total		
				1,500.00	42,000.00	26.00	2,101.00		

Orders with errors will not be processed. Revise this appointment using Add/Remove or contact the receiving warehouse.

An order will be rejected from web scheduling and you will not be able to request a web appointment for an order if any of the following conditions exist:

- The order number is not found
- There are multiple unscheduled instances of the order number
- The order's delivery customer does not match your entered delivery customer
- The order is already scheduled

If any of the above conditions exist you will need to call your delivery company to make the appointment. You can do any of the following from the top portion if this screen.

- **Add/Remove Orders:** Returns you to the Step 1 - Enter Orders screen where you can add or remove orders.
- **Edit:** By selecting the edit button you can edit cases, weight, pallets, cube and the origin city and state. After editing the desired fields, select the Save button.
- **Unloading Requested?** The screen defaults to 'NO'. Please click 'YES' if the load will require other than driver unloading.
- **Delivery Type?** The screen defaults to 'Live Unload'. Please click 'DROP' (drop appointments can only be made with carriers and vendors with existing Drop Trailer Agreements with C&S or its



January 1, 2013

designee) if the load is a Drop Load. Then select the Expected Arrival Date and the Expected Arrival Time. Please populate the Trailer ID if known at the time of making the Drop Appointment.

- **Drop Appointment** – click the ‘Reserve this appointment’ button on the lower left side to make a Drop Appointment. The Confirmation page will then display.
- **Drop Request** – click the ‘Request Appointment’ button on the lower right side to make a Drop Request. The ‘Final Review’ page will display; please review the request and click on the ‘Request Appointment’ button on the bottom of this page. The request will be submitted for review; no changes can be made while a request is being reviewed. Once the Drop Request is Approved, an email notification is sent with the Confirmation Number.
- **Edit:** By selecting the edit button you can edit cases, weight, pallets, cube and the origin city and state, and the pallet type. After editing the desired fields, select the Save button.

At this point, you may be **REQUIRED** to enter the **Load Origin** and/or the **Pallet Type**. The field required is denoted by a **red** star. Follow these steps:

1. Click on the “Edit” button.
2. Enter the origin city and state in the box labeled “Origin (City, State)” for each of the orders on the load.
3. Select the pallet type from the drop down arrow for each of the orders on the load.
4. Click the “Save” button.

Select or Request a Live Unload Appointment:

From the bottom portion of the screen you can do the following:

Make an appointment now: *Applicable only if not grayed out***** View the screen that will permit you to make a web appointment.

Make an appointment now

Available Appointment Date

5:00 AM

6:00 AM

7:00 AM

Note: Available appointments are time sensitive. Avoiding delays once you have reached this step will ensure the best chance of reservation of your preferred appointment.


Use the combo button to select the available date you want to make an appointment on. The available times for that date will appear in the box directly below the date. Click on the time you want for the appointment.

To confirm chose the Reserve this appointment button. You will be taken to Step 4: Request Received.

An Appointment the screen. Additionally an email will be sent to you with all the appointment details and a confirmation number.

- Submit a request for review:** Select the Requested Delivery Date: Use the calendar icon to select the desired date. Select the Requested Summary will appear on Delivery Time. Your four options for Request Delivery Time are: Anytime, Before Noon, Noon - 6PM and After 6PM.

Submit a request for review

Requested Delivery Date 

Requested Delivery Time

Anytime

Before Noon

Noon - 6pm

After 6pm

Note: Your request will appointment queue. On appointment has been scheduled, you will be notified by email of the appointment time.

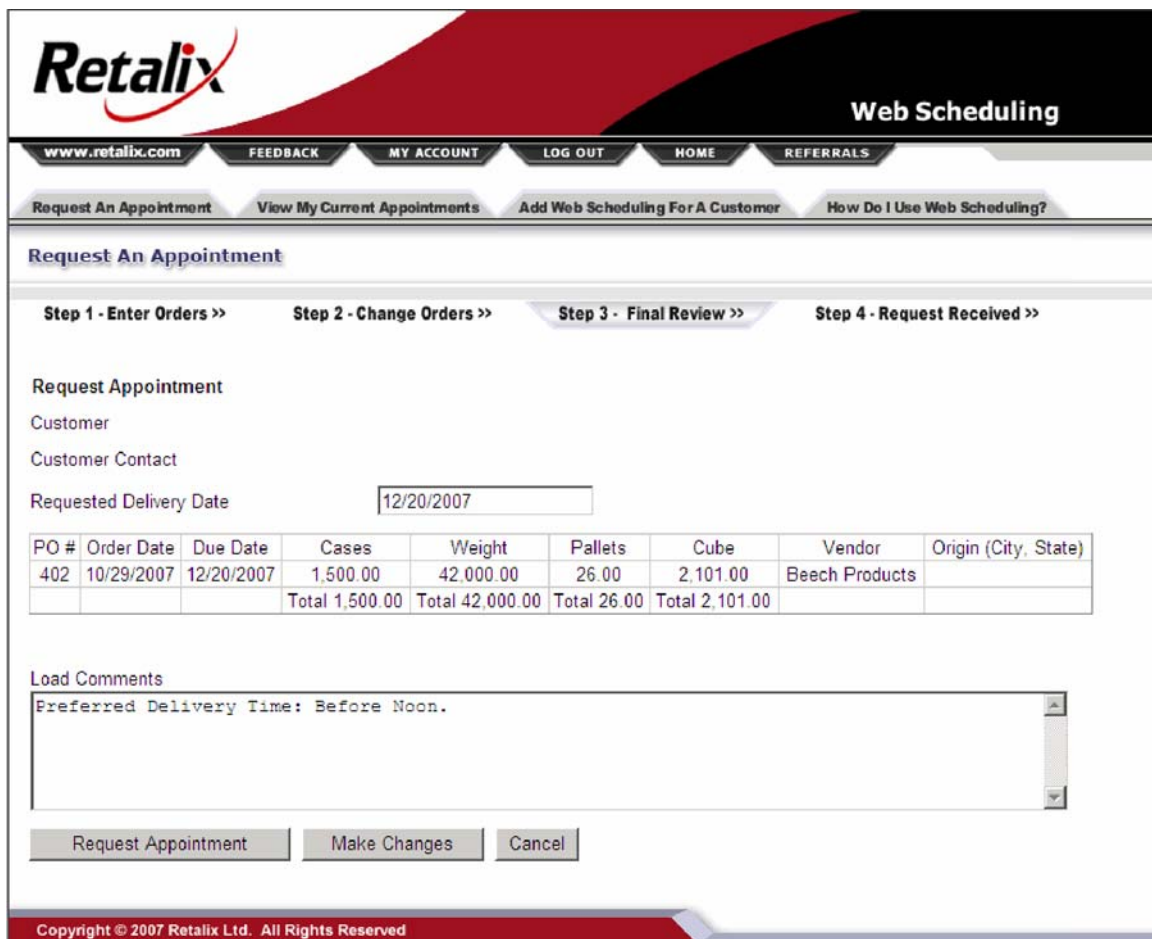
January 1, 2013

To send the request, select the Request Appointment button. When the appointment has been made you will be notified by the Dock Scheduling user as to the date and time.

Repeat the above process for each order you will be delivering. When all orders have been entered, select the Next button found at the bottom of the screen. Selecting this option takes you to Step 2.

- **Comments:** You can enter any comments you would like to share with the person making the actual appointment.

Step 3 - Final Review: This step is used only when the Submitting a request for appointment, as opposed to 'making an appointment now'. From this screen you can review the Appointment request and do the following using the buttons at the bottom of the screen:



Retalix Web Scheduling

www.retalix.com FEEDBACK MY ACCOUNT LOG OUT HOME REFERRALS

Request An Appointment View My Current Appointments Add Web Scheduling For A Customer How Do I Use Web Scheduling?

Request An Appointment

Step 1 - Enter Orders >> Step 2 - Change Orders >> **Step 3 - Final Review >>** Step 4 - Request Received >>

Request Appointment

Customer

Customer Contact

Requested Delivery Date

PO #	Order Date	Due Date	Cases	Weight	Pallets	Cube	Vendor	Origin (City, State)
402	10/29/2007	12/20/2007	1,500.00	42,000.00	26.00	2,101.00	Beech Products	
			Total 1,500.00	Total 42,000.00	Total 26.00	Total 2,101.00		

Load Comments

Preferred Delivery Time: Before Noon.

Request Appointment Make Changes Cancel

Copyright © 2007 Retalix Ltd. All Rights Reserved

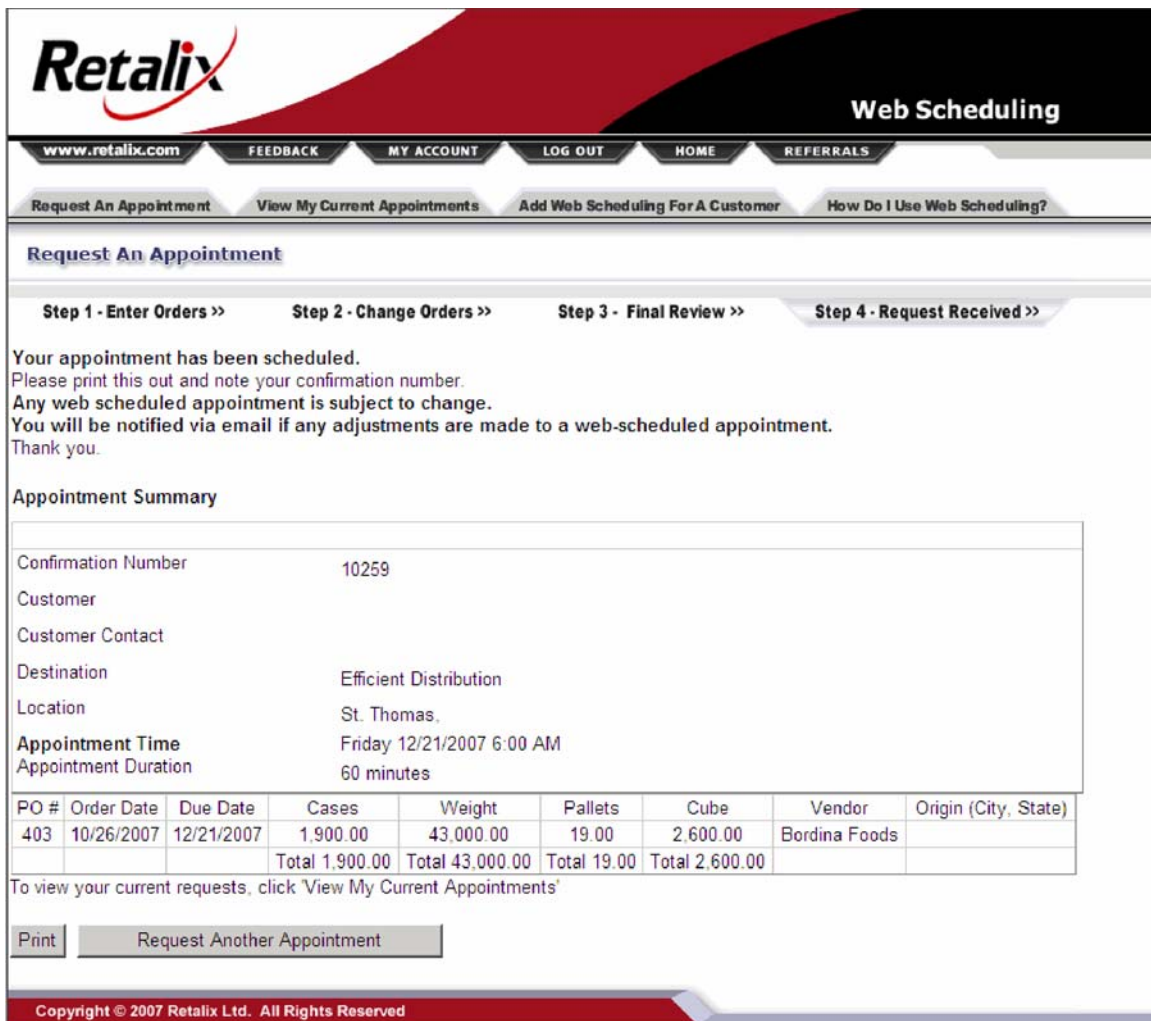
- **Request Appointment:** Submits the request. Select this option to go to Step 4.
- **Make Changes:** Returns you to the Step 2 - Change Orders screen where you can make changes.

January 1, 2013

Cancel: Select to cancel your appointment request.

Step 4 - Request Received: When you are on Step 4 your appointment has been accepted. An Appointment Summary will appear on the screen. Additionally an email will be sent to you with all the appointment details and a confirmation number.

From this screen you can do the following:



Retalix Web Scheduling

www.retalix.com FEEDBACK MY ACCOUNT LOG OUT HOME REFERRALS

Request An Appointment View My Current Appointments Add Web Scheduling For A Customer How Do I Use Web Scheduling?

Request An Appointment

Step 1 - Enter Orders >> Step 2 - Change Orders >> Step 3 - Final Review >> **Step 4 - Request Received >>**

Your appointment has been scheduled.
Please print this out and note your confirmation number.
Any web scheduled appointment is subject to change.
You will be notified via email if any adjustments are made to a web-scheduled appointment.
Thank you.

Appointment Summary

Confirmation Number	10259									
Customer										
Customer Contact										
Destination	Efficient Distribution									
Location	St. Thomas,									
Appointment Time	Friday 12/21/2007 6:00 AM									
Appointment Duration	60 minutes									
PO #	Order Date	Due Date	Cases	Weight	Pallets	Cube	Vendor	Origin (City, State)		
403	10/26/2007	12/21/2007	1,900.00	43,000.00	19.00	2,600.00	Bordina Foods			
			Total 1,900.00	Total 43,000.00	Total 19.00	Total 2,600.00				

To view your current requests, click 'View My Current Appointments'

Print Request Another Appointment

Copyright © 2007 Retalix Ltd. All Rights Reserved

Print: Select to print the screen.

Request Another Appointment: Select to return to the Enter Orders screen.



January 1, 2013

Exhibit B: Receiving Locations

Grocery Locations	Frozen Locations	GM-HBC Locations	Refrigerated Locations
Bethlehem, PA:	Aberdeen, MD:	Edison, NJ:	Birmingham, AL:
4930 Hanoverville Rd	1000 Old Philadelphia Rd	B Court South,	400 Industrial Dr
Bethlehem, Pa 18020	Aberdeen, MD 21001	Edison, NJ, 08817	Birmingham, AL 35221
Contact: 610-837-5704	Contact: 410-575-7014 X 5233	Contact: 732-572-6502 X 8272/8363	Contact: 205-912-4494
Birmingham, AL:	Birmingham, AL:	Landover, MD:	Chester I:
400 Industrial Dr	400 Industrial Dr	6300 Columbia Park Rd	14 Elizabeth Dr
Birmingham, AL 35221	Birmingham, AL 35221	Landover, MD 20785	Chester, NY 10918
Contact: 205-912-4548	Contact: 205-912-4590	Contact: 301-773-5410	Contact: 845-469-7606 X 2014
Brattleboro, VT:	Brattleboro, VT:	Montgomery, NY:	Chester II:
47 Old Ferry Rd. P.O. Box 821	47 Old Ferry Rd. P.O. Box 821	124 Bracken Rd	14 Elizabeth Dr Bldg 2
Brattleboro, VT 05301	Brattleboro, VT 05301	Montgomery, NY 12549	Chester, NY 10918
Contact: 802-251-6402	Contact: 802-257-6562	Contact: 845-457-4327	Contact: 845-469-7606
Dubois, PA:	Cheektowaga, NY:	Sacramento, CA:	Chester CSI
Rte 255 & Shaffer Road	100 Allied Dr	8301 Fruitridge Rd	14 Elizabeth Dr.
Dubois,PA,15801	Cheektowaga, NY 14227	Sacramento, CA 95826	Chester, NY 10918
Contact:814-375-3676	Contact: 716-891-4055	Contact: 916-381-9255	Contact: 845-469-7606
Fresno, CA:	Dubois, PA:	Mauldin, SC:	Dubois, PA:
2797 S. Orange Ave	851 Beaver Drive	216 Forrester Drive	851 Beaver Drive
Fresno, CA 93772	Dubois,PA 15801	Greenville, SC 29607	Dubois,PA 15801
Contact: 559-441-6549	Contact:814-375-2912	Contact: 864-234-1799	Contact:
Indianapolis Grocery	Fresno, CA:		Fresno, CA:
333 South Franklin Rd	2797 S. Orange Ave		2797 S. Orange Ave
Indianapolis, IN 46219	Fresno, CA 93772		Fresno, CA 93772
(317)-889-8151	Contact: 559-441-6549		Contact: 559-441-6549



January 1, 2013

Grocery Locations	Frozen Locations	GM-HBC Locations	Refrigerated Locations
Kapolei, HI:	Honolulu, HI:		Kapolei, HI:
91-315 Hanua St	3140 Ualena Street		91-315 Hanua St
Kapolei, HI 96707	Honolulu, HI: 96819		Kapolei, HI 96707
Contact: 808-620-8844	Contact: 808-836-2931		Contact: 808-620-8844
Lancaster, NY:	Indianapolis Frozen		Lancaster, NY:
5873 Genesee St	245 S. Franklin Rd		5873 Genesee St
Lancaster, NY 14086	Indianapolis, IN 46219		Lancaster, NY 14086
Contact: 716-515-2201	(317)-897-1726		Contact: 716-515-2303
Mauldin, SC:	Mauldin, SC:		Mauldin, SC:
216 Forrester Drive	216 Forrester Drive		216 Forrester Drive
Greenville, SC 29607	Greenville, SC 29607		Greenville, SC 29607
Contact: 864-987-8996	Contact: 864-234-1799		Contact: 864-987-8803
Newburgh, NY:	Oakland, Ca (Unicold):		Northeast, MD:
1500 Corporate Blvd	555 Maritime Street, Building D-516		100 Lums Rd
Newburg, NY 12550	Oakland, Ca: 94607		sNortheast, MD
Contact: 845-567-6800 X-7019	Contact: 510-834-9212		Contact: 410-287-1710/1711
Oakland, Ca (Unicold):	Stockton, CA		North Hatfield, MA:
555 Maritime Street, Building D-516	4199 Gibraltar Court		95 North Hatfield Rd
Oakland, Ca: 94607	Stockton, CA 95206		Hatfield, MA 01038
Contact: 510-834-9212	Contact: 209-982-9552 X-1624/4629/4625/1621		Contact: 413-247-9263 X-3882
Stockton, CA	Vernon, Ca:		Oakland, Ca (Unicold):
4199 Gibraltar Court	4339 Fruitland Avenue		555 Maritime Street, Building D-516
Stockton, CA 95206	Vernon, Ca 90058		Oakland, Ca: 94607
Contact: 209-982-9552 X-4611/4615	Contact: 323-585-5111		Contact: 510-834-9212
South Hatfield, MA:	Westfield, MA:		Stockton, CA
142 Elm St	53 Summit Lock Rd		4199 Gibraltar Court
Hatfield, MA 01038	Westfield, MA 01085		Stockton, CA 95206
Contact: 413-247-0258 X-113	Contact: 413-564-2023 X 2102		Contact: 209-982-9552 X-1624/4629/4625/1621
Suffield, CT:	York, Pa:		Upper Marlboro, MD:
1120 Harvey Lane	4875 Susquehanna Trail		16020 Leeland Rd
Suffield, CT 06078	York, PA 17402		Upper Marlboro, MD 20774
Contact: 860-627-2560	Contact: 717-268-1421		Contact: 301-430-6681 (Perishable)



January 1, 2013

Grocery Locations	Frozen Locations	GM-HBC Locations	Refrigerated Locations
Vernon,Ca:			Vernon,Ca:
4339 Fruitland Avenue			4339 Fruitland Avenue
Vernon,Ca 90058			Vernon,Ca 90058
Contact:323-585-5111			Contact:323-585-5111
Upper Marlboro, MD:			Yorktown Perishables
16020 Leeland Rd			2801 Marsh Ave
Upper Marlboro, MD 20774			Yorktown, IN 47396
Contact: 301-430-6676			000-000-0000
Windsor Locks, CT:			
100 King Spring Rd			
Windsor Locks, CT , 6096			
Contact: 860-627-4139			
York, Pa:			
4875 Susquehanna Trail			
York, PA 17402			
Contact: 717-268-1600			



January 1, 2013

Exhibit C

856 Ship Notice/Manifest - Version 4010UCS

FUNCTIONAL GROUP ID=SH VERSION/RELEASE=4010UCS

Header:

Pos.	Seg.		Req.	Loop	Notes and	
No.	ID	Name	Des.	Max Use	Repeat	Comments
010	ST	Transaction Set Header	M	1		
020	BSN	Beginning Segment for Ship Notice	M	1		

Detail - Shipment:

LOOP ID- HL					200000
010	HL	Hierarchical Level/Place Holder	M	1	
060	PO4	Item Physical Details	O	1	
110	TD1	Carrier Details (Quantity & Weight)	O	20	
120	TD5	Carrier Details (Routing Seq & Transit Time)	O	12	
130	TD3	Carrier Details (Equipment)	O	12	
150	REF	Reference Identification	M	>1	
200	DTM	Date/Time Reference	O	10	
LOOP ID – HL/N1					200
220	N1	Name	M	1	
240	N3	Address	O	2	
250	N4	Geographic Location	O	1	

Detail - Order:

LOOP ID - HL					200000
010	HL	Hierarchical Level/Place Holder	M	1	
050	PRF	Purchase Order Reference	M	1	
110	TD1	Carrier Details (Quantity & Weight)	O	20	
120	TD5	Carrier Details (Routing Seq & Transit Time)	O	12	

Detail - Tare:

LOOP ID - HL					200000
010	HL	Hierarchical Level/Place Holder	M	1	
190	MAN	Marks and Numbers	M	>1	
215	PAL	Pallet Information	O	1	



January 1, 2013

Detail - Pack:

LOOP ID - HL					200000
010	HL	Hierarchical Level/Place Holder	M	1	
020	LIN	Item Identification	M	1	
030	SN1	Item Detail (Shipment)	M	1	
190	MAN	Marks and Numbers	M	>1	
200	DTM	Date/Time Reference	M	10	

Detail - Item:

LOOP ID - HL					200000
010	HL	Hierarchical Level/Place Holder	M	1	
020	LIN	Item Identification	M	1	
030	SN1	Item Detail (Shipment)	O	1	
060	PO4	Item Physical Details	O	1	
070	PID	Products/Item Description	O	200	

Summary:

010	CTT	Transaction Totals	O	1	
020	SE	Transaction Set Trailer	M	1	

1. HEADER

Segment:	ST Transaction Set Header	*MANDATORY
SEGMENT*		
Position:	010	Level: Header Usage: Mandatory Max. Use: 1 Loop:
<i>Example: ST*856*130001</i>		
DATA ELEMENT SUMMARY		
Ref.	Data	
<u>Des.</u>	<u>Element</u> <u>Name</u>	<u>Attributes</u>
ST01	143 Transaction Set Identifier Code	M ID 3/3
<i>856 = Ship Notice/Manifest</i>		
ST02	329 Transaction Set Control Number	M AN 4/9
<i>Number used for Transaction Reference</i>		

January 1, 2013

Segment:	BSN Beginning Segment for Ship Notice		*MANDATORY	
SEGMENT*				
Position:	020	Level: Header	Usage: Mandatory	Max. Use: 1 Loop:

(i) **Example: BSN*00*0002248221*20060224*1100*0001**

DATA ELEMENT SUMMARY			
Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
BSN01	353	Transaction Set Purpose Code	M ID 2/2
		00 = Original	
BSN02	396	Shipment Identification	M AN 2/30
		Shipment Number	
BSN03	373	Date	M DT 8/8
		Date Transaction Set is created	
BSN04	337	Time	O TM 4/8
		Time Transaction Set is created	
BSN05	1005	Hierarchy Structure Code	O ID 4/4
		0001 = Ship, Order, Tare, Item	

SHIPMENT

Segment:	HL Hierarchical Level		*MANDATORY		
SEGMENT*					
Position:	010	Level:	Shipment	Usage:	Mandatory
200000		Max. Use:	1	Loop:	HL Repeat:
(B) Example: HL*00001**S					
DATA ELEMENT SUMMARY					
Ref.	Data				
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>		
HL01	628	Hierarchical ID Number	M AN 1/12		
The HL01 value for this level (shipment) is 1. It identifies the occurrence of the HL segment within the transaction set. It is a unique number, which starts with 1 for the first HL segment and is incremented by one for every HL segment.					
2.	HL02	734	Hierarchical Parent ID Number	O AN 1/12	
	HL03	735	Hierarchical Level Code	M ID 1/2	
S = Shipment					
	HL04	736	Hierarchical Level Code	O ID 1/1	

Segment:	PO4 Item Physical Details				
Position:	060	Level:	Shipment	Usage:	Optional
HL		Max. Use:	1	Loop:	



January 1, 2013

Notes: This segment, at the shipment level, is only used to specify the volume (cube) of the entire shipment.

Example: PO4*****3130*CF

DATA ELEMENT SUMMARY

Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
PO408	385	Gross Volume per Pack	O R2 1/9
Shipment Volume			
PO409	355	Unit or Basis for Measurement Code	O ID 2/2
CF = Cubic Feet			

Segment: TD1 Carrier Details (Quantity and Weight)

HL **Position:** 110 **Level:** Shipment **Usage:** Optional **Max. Use:** 20 **Loop:**

Notes: This segment is used to specify total containers and gross weight of the shipment.

Example: TD1*PLT*28****G*42970*LB

DATA ELEMENT SUMMARY

Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
TD101	103	Packaging Code	O AN 3/5
PLT = Pallet			
TD102	80	Lading Quantity	O N0 1/7
Total Number of Cases in Shipment			
TD106	187	Weight Qualifier	O ID 1/2
G = Gross Weight			
TD107	81	Weight	O R2 1/10
Weight of Shipment			
TD108	355	Unit or Basis for Measurement Code	O ID 2/2



January 1, 2013

Segment:	TD5 Carrier Details (Routing Sequence/Transit Time)				
Position:	120	Level:	Shipment	Usage:	Optional
				Max. Use:	12
Loop:					
HL					
Example: TD5*B*2*SEVD*T*SERVICECRAFT DISTRIBUTION					
DATA ELEMENT SUMMARY					
Ref.	Data		Attributes		
Des.	Element	Name			
3.	TD501	133 Routing Sequence Code	O	ID	1/2
B = Origin/Delivery Carrier (Any Mode)					
4.	TD502	66 Identification Code Qualifier	O	ID	1/2
2 = Standard Carrier Alpha Code (SCAC)					
5.	TD503	67 Identification Code	O	AN	2/80
5.1. Carrier SCAC					
6.	TD504	91 Transportation Method/Type Code	O	ID	1/2
H = Customer Pickup T = Shipper Option					
7.	TD505	387 Routing	O	AN	1/35
Originating Carrier					
8.	TD506	368 Shipment/Order Status Code	O	ID	2/2

Segment:	TD3 Carrier Details (Equipment)				
Position:	130	Level:	Shipment	Usage:	Optional
				Max. Use:	12
Loop:					
HL					
Notes: This segment is used to specify the trailer number for a truckload shipment.					
(a) Example: TD3*TL*20024732					
DATA ELEMENT SUMMARY					
Ref.	Data		Attributes		
Des.	Element	Name			
TD301	40	Equipment Description Code	O	ID	2/2
TL = Trailer					
9.	TD302	206 Equipment Initial	O	AN	1/4
Alpha Part of Equipment Unit Identifying Number					



January 1, 2013

(1)	TD303	207	Equipment Number	O AN 1/10
Serial Part of Equipment Unit Identifying Number				

Segment:	REF Reference Identification	*MANDATORY
SEGMENT*		
Position:	150	Level: Shipment
Usage:	Mandatory	Max. Use: >1
Loop:		
<i>Example: REF*BM*20024732</i>		
10.	DATA ELEMENT SUMMARY	
<u>Ref.</u>	<u>Data</u>	<u>Attributes</u>
<u>Des.</u>	<u>Element</u>	<u>Name</u>
REF01	128	Reference Identification Qualifier
		M ID 2/3
		BM = Bill of Lading Number
		CN = Carrier's Reference Number (PO/Inv Number)
REF02	127	Reference Number
		O AN 1/30
		Number Identified in REF01

Segment:	DTM Date/Time Reference	
Position:	200	Level: Shipment
Usage:	Optional	Max. Use: 10
Loop:		
<i>Example: DTM*011*200360224</i>		
	DATA ELEMENT SUMMARY	
<u>Ref.</u>	<u>Data</u>	<u>Attributes</u>
<u>Des.</u>	<u>Element</u>	<u>Name</u>
DTM01	374	Date/Time Qualifier
		M ID 3/3
		011 = Shipped
		067 = Current Schedule Delivery
DTM02	373	Date
		O DT 8/8
		Date Referenced in DTM01
DTM03	337	Time
		O TM 4/8

N1 LOOP



January 1, 2013

Segment:	N1 Name		*MANDATORY		
SEGMENT*					
Position:	220	Level: Detail	Usage: Mandatory	Max. Use: 1	Loop: HL/N1 Repeat:
200					
<i>Example: N1*ST*C&S Wholesale Grocers*9*0018424670001</i>					
DATA ELEMENT SUMMARY					
Ref.	Data				
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>		
N101	98	Entity Identifier Code	M	ID	2/3
SF = Ship From					
ST = Ship To					
N102	93	Name	O	AN	1/60
N103	66	Identification Code Qualifier	O	ID	1/2
9 = Duns #					
N104	67	Identification Code	O	AN	2/80
Duns # + 4 Suffix					

Segment:	N3 Address Information				
Position:	240	Level: Detail	Usage: Optional	Max. Use: 2	Loop: HL /N1
<i>Example: N3*47 Old Ferry Road</i>					
11.	DATA ELEMENT SUMMARY				
Ref.	Data				
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>		
N301	166	Address Information	M	AN	1/55
N302	166	Address Information	O	AN	1/55

Segment:	N4 Geographic Location				
-----------------	-------------------------------	--	--	--	--



January 1, 2013

Position:	250	Level:	Detail	Usage:	Optional	Max. Use:	1	Loop:	HL/N1
------------------	-----	---------------	--------	---------------	----------	------------------	---	--------------	-------

(i) **Example: N4*BRATTLEBORO*VT*05302**

12. DATA ELEMENT SUMMARY

Ref.	Data		Attributes
<u>Des.</u>	<u>Element</u>	<u>Name</u>	
N401	19	City Name	O AN 2/30
N402	156	State or Province Code	O ID 2/2
N403	116	Postal Code	O ID 3/15

ORDER

Segment:	HL Hierarchical Level		*MANDATORY	
SEGMENT*				
Position:	010	Level:	Order	Usage: Mandatory
200000		Max. Use:	1	Loop: HL Repeat:
<i>Example: HL*0002*0001*O</i>				
DATA ELEMENT SUMMARY				
Ref.	Data		Attributes	
<u>Des.</u>	<u>Element</u>	<u>Name</u>		
HL01	628	Hierarchical ID Number	M AN 1/12	



January 1, 2013

		Identifies the occurrence of the HL segment within the transaction set.		
HL02	734	Hierarchical Parent ID	O AN	1/12
		Identifies the Hierarchical ID of the HL segment to which it is subordinate to (child of).		
HL03	735	Hierarchical Level Code	M ID	1/2
		<i>O = Order</i>		
HL04	736	Hierarchical Child Code	O ID	1/1

Segment:	PRF Purchase Order Reference	*MANDATORY		
SEGMENT*				
Position:	050	Level: Order	Usage: Mandatory	Max. Use: 1 Loop: HL
<i>Example: PRF*149912***20060224</i>				
DATA ELEMENT SUMMARY				
Ref.	Data			
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>	
PRF01	324	Purchase Order Number	M AN	1/22
		Customer's Purchase Order Number		
PRF02	328	Release Number	O AN	1/30
PRF04	373	Purchase Order Date	O DT	8/8
		Date Purchased Order Was Placed		

Segment:	TD1 Carrier Details (Quantity and Weight)			
Position:	110	Level: Order	Usage: Optional	Max. Use: 20 Loop: HL
Notes: This segment, at order level, is only used to indicate total cartons for each order, when there are multiple orders in the shipment.				
<i>Example: TD1*CTN*3206</i>				
DATA ELEMENT SUMMARY				
Ref.	Data			
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>	
TD101	103	Packaging Code	O AN	3/5
		CTN = Carton		



January 1, 2013

TD102	80	Lading Quantity	O NO 1/7
Total Number of Cases in Order			

Segment:	TD5 Carrier Details (Routing Sequence/Transit Time)				
Position:	120	Level: Order	Usage: Optional	Max. Use: 12	Loop: HL

(i) Example: TD5*****CC

DATA ELEMENT SUMMARY			
Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
TD506	368	Shipment/Order Status Code	O ID 2/2
CC = Shipment Complete on (Date)			

2. TARE

Segment:	HL Hierarchical Level	*MANDATORY SEGMENT*			
Position:	010	Level: Tare	Usage: Mandatory	Max. Use: 1	Loop: HL Repeat:
200000					
Notes: This segment is only used when tare level information is being sent.					
Example: HL*0003*0002*T					
DATA ELEMENT SUMMARY					
Ref.	Data				
<u>Des.</u>	<u>Element</u>	<u>Name</u>		<u>Attributes</u>	
HL01	628	Hierarchical ID Number		M	AN 1/12
Identifies the occurrence of the HL segment within the transaction set					
HL02	734	Hierarchical Parent ID		O	AN 1/12
Identifies the Hierarchical ID of the HL segment to which it is subordinate to (child of).					
HL03	735	Hierarchical Level Code		M	ID 1/2
<i>T = Tare</i>					
HL04	736	Hierarchical Child Code		O	ID 1/1



January 1, 2013

PAL11	384	Gross Weight per Pack	O R2 1/9
		Weight of Pallet	
PAL12	355	Unit or Basis for Measurement Co	O ID 2/2
		LB = Pounds	
PAL13	385	Gross Volume per Pack	O R2 1/9
		Volume of Pallet	
PAL14	355	Unit or Basis for Measurement Co	O ID 2/2
		CF = Cubic Feet	
PAL15	399	Pallet Exchange Code	O ID 1/1
		5 = Third-Party Pallet Exchange (Sent only if CHEP pallets)	

PACK

Segment:	HL Hierarchical Level	*MANDATORY		
SEGMENT*				
Position:	010	Level:	Pack	Usage: Mandatory
200000		Max. Use:	1	Loop: HL Repeat:
Notes: This segment is only used when pack level information is being sent.				
Example: HL*00004*00003*P				
DATA ELEMENT SUMMARY				
Ref.	Data			
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>	
HL01	628	Hierarchical ID Number	M AN 1/12	
Identifies the occurrence of the HL segment within the transaction set				
HL02	734	Hierarchical Parent ID	O AN 1/12	
Identifies the Hierarchical ID of the HL segment to which it is subordinate to (child of).				
HL03	735	Hierarchical Level Code	M ID 1/2	
<i>P = Pack</i>				
HL04	736	Hierarchical Child Code	O ID 1/1	

Segment:	LIN Item Identification	*MANDATORY		
SEGMENT*				
Position:	020	Level:	Pack	Usage: Optional
		Max. Use:	1	Loop: HL

January 1, 2013

Example: LIN**UA*030400000874

DATA ELEMENT SUMMARY			
Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
LIN02	235	Product/Service ID Qualifier	M ID 2/2
UA = UPC/EAN Case Code (2-5-5)			
LIN03	234	Product/Service ID	M AN 1/48
UPC 12 Digit Case Code			

Segment:	SN1 Item Detail (Shipment)	*MANDATORY
SEGMENT*		
Position:	030	Level: Pack Usage: Mandatory Max. Use: 1 Loop: HL

(i) Example: SN1**110*CA

DATA ELEMENT SUMMARY			
Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
SN102	382	Number of Units Shipped	M R0 1/10
Total Cases (or Pallets) Shipped			
SN103	355	Unit of Basis for Measurement Code	M ID 2/2
CA = Cases			
PL = Pallet			

Segment:	MAN Marks and Numbers	*MANDATORY
SEGMENT*		
Position:	190	Level: Pack Usage: Optional Max. Use: >1 Loop: HL
Notes: This segment, at the pack level, is used to specify the identification of the carton.		
Example: MAN*UC*10030400000871		

14.	DATA ELEMENT SUMMARY		
Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>



January 1, 2013

MAN01	88	Marks and Numbers Qualifier	M ID 1/2
UC = UPC Shipping Container Code			
MAN02	87	Marks and Numbers	M AN 1/48
UPC Ship Container Code (Interleaved 2 of 5)			

Segment:	DTM	Date/Time Reference	*MANDATORY		
SEGMENT*					
Position:	200	Level: Pack	Usage: Optional	Max. Use: 10	Loop: HL
Example: DTM*036*20070324					
DATA ELEMENT SUMMARY					
Ref.	Data				
Des.	Element	Name	Attributes		
DTM01	374	Date/Time Qualifier	M ID 3/3		
		036 = Expiration			
(A)		405 = Production			
		511 = Shelf Life Expiration			
DTM02	373	Date	O DT 8/8		
DTM03	337	Time	O TM 4/8		

- 1.
2. ITEM

Segment:	HL	Hierarchical Level	*MANDATORY		
SEGMENT*					
Position:	010	Level: Item	Usage: Mandatory	Max. Use: 1	Loop: HL Repeat:
200000					
Notes: This segment is only used when tare level information is being sent.					
Example: HL*00005*00004*I					
DATA ELEMENT SUMMARY					



January 1, 2013

Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
HL01	628	Hierarchical ID Number	M AN 1/12
Identifies the occurrence of the HL segment within the transaction set.			
HL02	734	Hierarchical Parent ID	O AN 1/12
Identifies the Hierarchical ID of the HL segment to which it is subordinate to (child of).			
HL03	735	Hierarchical Level Code	M ID 1/2
<i>I = Item</i>			
HL04	736	Hierarchical Child Code	O ID 1/1

Segment:	LIN Item Identification			*MANDATORY		
SEGMENT*						
Position:	020	Level:	Item	Usage:	Mandatory	Max. Use: 1 Loop: HL
<i>Example: LIN**UP*030400000874</i>						
DATA ELEMENT SUMMARY						
Ref.	Data					
<u>Des.</u>	<u>Element</u>	<u>Name</u>		<u>Attributes</u>		
LIN02	235	Product/Service ID Qualifier		M ID 2/2		
UP = UPC Consumer Pkg Code (1-5-5-1)						
LIN03	234	Product/Service ID		M AN 1/48		
UPC Pkg Code with check digit						

Segment:	SN1 Item Detail (Shipment)					
Position:	030	Level:	Item	Usage:	Optional	Max. Use: 1 Loop: HL
<i>Example: SN1**1728*EA</i>						
DATA ELEMENT SUMMARY						



January 1, 2013

Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
SN102	382	Number of Units Shipped	M R0 1/10
		Number of Packages Shipped	
SN103	355	Unit of Basis for Measurement Code	M ID 2/2
		EA = Eaches	

Segment:	PO4 Item Physical Details		
Position:	060	Level: Item	Usage: Optional Max. Use: 1 Loop: HL
Notes:	PO405, PO406, AND PO407 are primarily used for perishable products.		
Example:	PO4*24*12.500*OZ		
DATA ELEMENT SUMMARY			
Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
PO401	356	Pack	O N0 1/6
		Packages per Case	
PO402	357	Size	O R3 1/8
		Package Size	
PO403	355	Unit or Basis for Measurement Co	O ID 2/2
		OZ = Ounces	
PO405	187	Weight Qualifier	O ID 1/2
PO406	384	Gross Weight per Pack	O R2 1/9
PO407	355	Unit or Basis for Measurement Co	O ID 2/2
PO408	385	Gross Volume per Pack	O R2 1/9
PO409	355	Unit or Basis for Measurement Co	O ID 2/2

Segment:	PID Product/Item Description
-----------------	-------------------------------------



January 1, 2013

Position: 070 **Level:** Item **Usage:** Optional **Max. Use:** 200 **Loop:** HL
Notes: This PID segment is used to provide product/item descriptions in text format.

(i) **Example: PID*F*****GRAN BAR-LF CHEWY CHOCOLATE SHIP**

DATA ELEMENT SUMMARY			
Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
PID01	349	Item Description Type	M ID 1/1
		F = Free Form	
PID05	352	Description	O AN 1/80
		Product Description	



January 1, 2013

SUMMARY

Segment:	CTT Transaction Totals								
Position:	010	Level:	Summary	Usage:	Optional	Max. Use:	1	Loop:	

(ii) Example: CTT*50

DATA ELEMENT SUMMARY			
Ref.	Data		
<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>
CTT01	354	Number of Line Items	M NO 1/6
Contains the number of HL segments present in the transaction set.			

Segment:	SE Transaction Set Trailer		*MANDATORY						
SEGMENT*									
Position:	801	Level:	Summary	Usage:	Mandatory	Max. Use:	1	Loop:	
Notes: To indicate the end of the transaction set and provide a count of the transmitted segments (including (ST) and (SE) segments).									
(B) Example: SE*97*130001									
15. DATA ELEMENT SUMMARY									
16.	Ref.	Data							
	<u>Des.</u>	<u>Element</u>	<u>Name</u>	<u>Attributes</u>					
	SE01	96	Number of Included Segments	M NO 1/10					
Total number of segments included in a transaction set including ST and SE segments.									
	SE02	329	Transaction Set Control Number	M AN 1/9					



January 1, 2013

Exhibit D

C&S Wholesale Grocers Trailer Pull Procedure

- When the driver is assigned a door, the trailer is backed into the dock and the trailer air brake hose is disconnected.
- Driver will be required to disconnect from the trailer after backing into the door (where applicable).
- The driver delivers paperwork (BOL, packing list) to the transportation/receiving office.
- The trailer is unloaded and the dock door is closed.
- The transportation/receiving office gives the driver exit paperwork – only after the trailer is completely unloaded and the dock door closed.
- Only after receiving his/her exit paperwork is the driver permitted to reconnect the air hose and pull the trailer from the dock.
- The driver is cleared by security to exit.

*****Failure to follow these procedures will result in the driver being permanently barred from delivering to any C&S distribution center*****

January 1, 2013

Exhibit E

Pallet Loading Diagrams

Please note – sideways pallets are **ONLY** acceptable when shipping CHEP, PECO, or IGPS 4-way pallets.

White wood pallets must be shipped either straight or pinwheeled.

1	2
3	4
5	6
7	8
9	10
11	12
13	14
15	16
17	18
19	20
21	22
23	24

PINWHEELED

1	2
3	4
5	6
7	8
9	10
11	12
13	14
15	16
17	18
19	20
21	22

STRAIGHT

1	2
3	4
5	6
7	8
9	10
11	12
13	14
15	16
17	18
19	20
21	22
23	24
25	26

**SIDEWAYS ONLY
CHEP / PECO / IGPS**



January 1, 2013

Non-Compliance Chargeback structure

C&S Inbound Safety & Quality requirements are separated into 5 High Level categories:

- Improper Paperwork
- Improper Palletization
- Product Issues
- Carrier Issues
- Bad Pallets

Under each of the High Level categories there are a number of sub-categories which further identify the required area of expected compliance. Associated chargeback's of \$150 are assessed at the High Level. If more than one sub-category violation is noted within a high level on a particular delivery, only one \$150 chargeback will be assessed. For example, if a load arrives without a scheduled appointment and the trailer is determined to be sub-standard, both sub-category infractions are listed under the category of Carrier Issues and the total chargeback would be \$150.

Please note that:

- Chargebacks for non-complying pallets will be assessed at a rate of \$20 per pallet.
- The chargeback for inbound damage is \$20 per PO.
- Chargebacks for closed coded product, for not scheduling appointments via Retailer and for shipments arriving without an ASN (EDI 856) will be assessed at \$150 per shipment



January 1, 2013

Exhibit F Delivery Condition Report and Exit Pass

PO NUMBER _____ Shift: _____ Location: _____ O. Department: _____ Door Number: _____ Receiver: _____
 Vendor: HAIN Buyer Vendor # _____ AP Vend #: _____ CARRIER: _____

BY USING EQUIPMENT - OPERATOR ACKNOWLEDGES THAT HE/SHE HAS BEEN TRAINED IN SAFE OPERATION OF SAID EQUIPMENT,
 AND ASSUMES ALL LIABILITY FOR SAFE OPERATION OF THE EQUIPMENT. DRIVERS INITIALS : _____

<u>Improper Paperwork</u>	<u>Improper Palletization</u>	<u>Product Issues</u>	<u>Carrier Issues</u>
_____ MISSING C&S PO NUMBER	_____ MULTI ITEM ON PALLET W/O SLP SHT	_____ SHORT DATED PROD: REFUSED Y/ N	_____ CARRIER NO SHOW
_____ MISSING # OF CARTONS SHIP	_____ EXCESS PRODUCT OVERHANG	_____ UPC _____	_____ NO APPOINTMENT SCHEDULED
_____ MISSING CARRIER NAME	_____ UPC _____	_____ FREIGHT SHIFTED	_____ LATE ARRIVAL > 30 MINS
_____ MISSING SEAL # ON BOL	_____ MIXED CODE DATES 1 PLT	_____ PRODUCT COUNT DOES NOT MATCH	_____ SUBSTANDARD TRAILER COND
_____ MISSING TALLY SHEET (RNDM WGT)	_____ SIDeways PALLETS	_____ UPC _____	_____ IMPROPER TEMP : _____
_____ MISSING PACKING SLIPS	_____ IMPROPER BLOCK	_____ SUBSTANDARD PACKAGING	_____ EXCESS UNLOAD TIME
_____ MULTIPLE POS ON 1 BOL	_____ PRODUCT MIXED THROUGH TRAILER	_____ NO UPC ON CASES	_____ TRAILER NOT SEALED
_____ SEAL# NOT MATCHING TRL SEAL#	_____ CROSS CONTAM DUE TO CO-MINGLING	_____ UPC _____	_____ REFUSED LOAD
		CLOSED CODE DATED PRODUCT :	
		__JULIAN/ENCRYPTED __ PROD __ NONE	
		UPC _____	
		UPC _____	
		UPC _____	
Items on Trailer Leaving	PALLET SECTION :	PALLET COUNT :	TIMES (HH: MM)
_____ LOAD BARS	_____ FLOOR LOAD, PLACE X	_____ WHITE	APPT: _____
_____ HAND JACK	_____ BROKEN TOP OR BOTTOM BOARDS	_____ CHEP BLUE	CHECK IN: _____
_____ ELEC . JACK	_____ BROKEN STRINGERS OR BLOCKS	_____ PECO RED	DOCK IN: _____
_____ OTHER PRODUCT	_____ MORE THN 1 REPAIRED STRINGER	_____ IGPS PLASTIC	DOCK OUT: _____
_____ DAMAGED / REFUSED PRODUCT	_____ CANT BEAR PROD WEIGHT	_____ TOTAL	
_____ TOTAL # OF PALLETS LEAVING	_____ TOTAL # OF BAD PALLETS		

***** DRIVER MUST LEAVE TRAILER DOORS OPEN FOR INSPECTION BY SECURITY GUARD *****

RECEIVER COMMENT: _____

DRIVER COMMENT: _____

DRIVERS NAME : _____ DRIVER SIGNATURE _____ EXIT CODE _____